

ASSESSMENT AND TAXATION DEPARTMENT · SERVICE DE L'ÉVALUATION ET DES TAXES

July 19th, 2012

RE: Request for Property Sale and Income/Expense Information Roll Number: Property Address: Property Group:

The City of Winnipeg Assessment and Taxation Department is collecting information for the purpose of preparing for the next General Assessment in accordance with Section 9(1) of *The Municipal Assessment Act*.

In order to make property assessments reflective of market value, it is necessary for us to obtain details of recent property sales and, for all income-producing properties, accurate operating income and expense information.

We, therefore, request that you complete the enclosed questionnaires and return them to our office on or before **August 9, 2012**. Failure to comply with this request will result in the imposition of penalties as outlined in *The Municipal Assessment Act* and detailed in the attached Instructions for Completing Questionnaires.

A copy of the Audited Income and Expense statements that are relevant to the property sale is to be included. If Audited Income and Expense statements are not available, then please submit a copy of the Non-Audited statements.

Please note that the questionnaires and documents included in this package are also available in French by contacting us at 311 or toll free 1-877-311-4974.

Included in this package are:

Instructions for Completing Hotel/Motel Questionnaires and Legislative Authority

Hotel/Motel Questionnaire; Form: 2005-06

- Schedule A
- Hotel/Motel Sale Questionnaire; Form: 2005-07

We are confident that your cooperation will result in an accurate and fair assessment. If you have any questions, please call our Customer Service Centre at 311 or toll free 1-877-311-4974.

Yours truly,

Nelson Karpa City Assessor/Director

Embrace the Spirit · Vivez l'esprit

457 Main Street • 457, rue Main • Winnipeg • Manitoba R3B 1B5 tel/tél. 311 or toll free / ou sans frais 1-877-311-4974 • www.city.winnipeg.mb.ca

The City of Winnipeg





INSTRUCTIONS FOR COMPLETING HOTEL/MOTEL QUESTIONNAIRES

GENERAL INSTRUCTIONS

The forms contained in this package indicate a "DUE DATE" of August 9, 2012.

The information requested is for the relevant Income and Expense statements.

Please include a copy of your Audited Income and Expense Statements. If Audited Income and Expense Statements are not available then please submit a copy of your Non-Audited Income and Expense Statements.

PLEASE COMPLETE THE "CERTIFICATION" SECTION ON ALL APPLICABLE FORMS. IF WE REQUIRE CLARIFICATION OR ADDITIONAL INFORMATION, IT IS IMPORTANT FOR US TO HAVE A CONTACT PERSON IDENTIFIED.

HOTEL/MOTEL QUESTIONNAIRE (FORM: 2005-06) SCHEDULE A

PLEASE NOTE THAT THIS FORM IS TO BE COMPLETED IN CONJUNCTION WITH SCHEDULE A

Enter the information requested for the **relevant year**. If the property was purchased in **2012**, include the income and expense information that was supplied by the vendor. A brief description of what is required in each section appears below.

Property Identification

Please verify that the information shown is correct.

Property Characteristics

Please check off the features/amenities that apply to this specific property.

The number of indoor/outdoor parking spaces, if applicable, is to be entered at the bottom of this section.

Summary Income Information

Total number of rooms available refers to rooms that are available for overnight accommodation only.

In Room Summary, "Theme Rooms" are to be included with the category shown for Suites.

Overall Occupancy Rate = <u>Total Number of Occupied Room Nights per Year</u> x 100 % Total Number of Rooms Available per Year

Average Daily Room Rate = <u>Total Annual Room Revenue</u> Total Number of occupied Room Nights

Income and Expense Information

The Assessment and Taxation Department has adopted the standards set forth by; the "Uniform System of Accounts for the Lodging Industry – 9th Revised Edition". Under this system, only direct operating expenses are charged to operating departments of the hotel. General overhead items such as administration, marketing and maintenance, which are applicable to the operations as a whole, are classified as Undistributed Operating Expenses. The following list is extracted from the "Uniform Systems of Accounts for the Lodging Industry – 9th Revised Edition":

Operated Departments	Undistributed Operating Expenses			
Rooms Food Beverage Banquet/Meeting Rooms Telephone Garage, Parking Lot Health/Fitness/Spa Club Vendor Sales	Administration & General Expenses Manager's Office * Front Office * Data Processing * Night Office * Accounting/Credit Office * Receiving Clerks Human Resources	Marketing * Sales Department * Advertising * Merchandising * Public Relations/Publicity * Research Other * Transportation	Repair & Maintenance * Chief Engineer * Maintenance Staff * Grounds Keeping Staff * Office/Storerooms	
Other Operated Departments Rentals and Other Income	* Employment Office	* Energy Costs		

PROPERTY SALE QUESTIONNAIRE (FORM:2005-07)

This form is to be completed for all properties that sold in **2012**. The Sale Date shown is the date the Transfer of Land was registered at the Winnipeg Land Titles Office.

Please verify the information in Section A - "Property Identification" and note any discrepancies.

The Property Use Code is the most recent use of the property and may not be your intended use. The Section C - "Property Characteristics" deals with any intended change in use of the property.

LEGISLATIVE AUTHORITY

Each form contains references to the following sections of The Municipal Assessment Act::

Assessor may request information

16(1) An assessor may request that a person, including a Crown agency or Crown corporation, who owns, uses or occupies assessable property provide to the assessor information or documentation that relates or might relate to, or that affects or might affect, the value of the property being assessed or that is or might be relevant to assessment of the property which, without limiting the generality of the foregoing, may include information for each year since the previous general assessment respecting

- (a) any sale of the property
- (b) the cost of any construction on the property; and
- (c) any income or expense related to the use or operation of the property

21 days to provide information and declaration

16(2) Where a person, including a Crown agency or Crown corporation, receives a written request from an assessor under subsection (1), the person shall, within 21 days of receiving the request, provide information or documentation to the extent that information or documentation to which the request relates is in the possession or control of the person affirming that the information or documentation provided by the person is complete, true and accurate.

Burden of proof for non-cooperation

53(3) Where an applicant fails or refuses

- (a) to give an assessor a reasonable opportunity to inspect the property; or
- (b) to comply with a request for information and documentation under section 16;

a board shall, at the hearing of the applicant, place the burden of proof on the applicant on all matters at issue.

Effect of providing inconsistent information

54(3.1) Where, in response to a request for information or documentation under clause 16(1)(c), a person provided information or documentation that was substantially at variance with information that he or she presented at the hearing, the presiding officer of the board or panel may order that the information presented by the person at the hearing is not to be considered by the board or panel in making its decision.

Effect of providing no information

54(3.2) Where a person failed to comply with a request for information or documentation under clause 16(1)(c), the board or panel shall specify in its order that any reduction in the assessed value of the person's property is not to take effect until the year following the year in which the order is made, or the year following the year to which the application relates, whichever is later.

Burden of proof for non-cooperation

59(6) Where an applicant fails or refuses

- a) to give an assessor a reasonable opportunity to inspect the property; or
- b) to comply with a request for information and documentation under section 16;

the Municipal Board, on appeal under subsection 56(2), shall, at the hearing of the appeal, place the burden of proof on the property owner on all matters at issue.

Effect of providing inconsistent information

60(2.1) Where, in response to a request for information or documentation under clause 16(1)(c), a person provided information or documentation that was substantially at variance with information that he or she presented at the hearing of an appeal by The Municipal Board, the person chairing the hearing may, whether or not an order was made under subsection 54(3.1) in respect of the matter, order that the information or documentation presented at the hearing is not to be considered by The Municipal Board in making its decision.

Effect of providing no information

60(2.2) Where a person failed to comply with a request for information or documentation under clause 16(1)(c), The Municipal Board shall specify in its order that any reduction in the assessed value of the person's property is not to take effect until the year following the year in which the order is made, or the year following the year to which the application relates, whichever is later.

Offence and penalty

64 Where a person refuses or fails to supply information or documentation as required of the person under this act or the regulations, the person commits an offence and is liable to a fine not exceeding \$25.00 for each day that the person continues to refuse or fail to supply the information or documentation.



Emanac lac spari * vince [cspri]	ate for Income and Expense period								
	DTEL QUESTIONNAIRE CAL		CALE	ENDAR YEAR		DUE DATE: August 9, 2012			
			-						
			PROPERTY	IDENTIFICATIO					
Roll Number:				Property Gro	<u>Jup</u> .				
Property Owner:				Property Use Code:					
Froperty Owner.				Property Ad	dress:				
PROPI	STICS	SU	MMARY IN	ICOME INF	ORMATION				
Type of Accommoda	ation			Rooms					
Hotel	C] Motel		Total Numl	per of Rooms	Available			
Suite/Apartment H	lotel [Beverag	e Hotel	Room Summary					
Facilities Provided				Room Type	Single	Double	King Size	Suites	
Dining Room] Meeting I	Room(s)	Number of Each					
Coffee Shop] Lounge							
Gift Shop] Bar							
Banquet Room (s)		Overall Occupancy Rate							
Recreational Facilitie	es			Total Number of Occupied Room Nights			\$		
Pool] Games R							
] Other (sp	becify)						
Fitness Area				Total Number of VI	_15				
Room Amenities									
TV TV] Bar Fridg	je						
Modem/Data Lines] Mini-Bar		ATM Summary (if applicable)					
In-Room Pay for T	V Movies] Room Se	ervice Available	Total Number of ATM's (owned)				<u> </u>	
🔲 Jacuzzi Tub] Laundry	Service Available	Acquisi	tion Cost		\$		
Kitchenette		Safety Do	eposit Box Available	Total Number of ATM's (leased)					
Coffee Maker] Fax Serv	ice Available	Leasing Cost per ATM §					
Iron/Ironing Board] Other (sp	becify)	Lease	Term		to		
Hair Dryer				Operating Expense	es		\$	<u> </u>	
		Servicing Fees \$							
Charges Included in	Room Rates			Total Number of A	TM transaction	ons (annual)			
Telephone	Included	I	Not Included						
Parking	Included	I	Not Included	Annual Parking Revenue (if applicable)					
				Outdoo	r Parking		\$		
Number of Indoor	Parking Space	es ——		Indoor Parking \$					
Number of Outdoor	Parking Space	es —							
Canada Select Star	Rating (if app	licable):							

INCOME and EXPENSE	INFORMATION		CAPITAL EXPENDITURES SUMMARY		
Revenue			Туре	Incurred	Date (mm/dd/yyyy)
Rooms	\$ <u></u>	(701)	Roof	\$	
Food	\$	(702)	Windows	\$	
Beverage	\$	(703)	Heating (HVAC)	\$	
Banquet/Meeting Rooms	\$	(704)	Other (specify)		
Vendor Sales	\$	(705)		\$	
VLT Net Income	\$	(706)		report normal Repair a	nd Maintenance expenses
ATM Net Income	\$	(707)	in this section		
Rental Income	\$	(708)			
Parking Income	\$	(709)	FURNITURE,	FIXTURES & EQU	PMENT (FF&E)
Telephone	\$	(710)	Estimated Replacement 0	Cost New of FF & E	\$
Other	\$	(711)	Annual Rate of Depreciat	ion applied to FF & E	%
Total Revenue	\$	(712)	Estimated Depreciated Va	alue of FF & E	\$
			Total Expenditures for the	e Replacement of FF &	E \$
Departmental Expenses			L	ICENSED CAPAC	ТҮ
*Rooms Total	\$	(713)	Please list the posted cap	pacity (MLCC) of the fo	llowing facilities where
*Food Total	\$		applicable:		
*Beverage Total	\$		Facilities	# of Rooms	Capacity (# of patrons)
*Banquet/Meeting Rooms Total	\$	(716)	Banquet Room(s)		
*Vendor Total	\$ <u></u>	(717)	Dining Room(s)		
Telephone	\$	(718)	Meeting Room(s)		
Parking	\$ <u></u>	(719)	Beverage Room(s)		
Other	\$	(720)	Lounge(s)		
*Please complete Schedule A			Cabaret		
Total Departmental Expenses	\$	(721)			
			ADD	ITIONAL INFORM	ATION
Undistributed Operating Expenses			1. Have you entered into		
*Total Administration & General	\$	(722)		shops, restaurant etc.	,
*Please complete Schedule A			IF YES, please attach	a copy of the Lease A	greement(s)
Advertising, Marketing & Promotions	\$	(723)			
Heat, Light, Power & Water	\$	(724)	2. Is this property operate	ed under the terms and	conditions of a
Repair and Maintenance	\$	(725)	Franchise and/or Man	0 0	🗌 YES 🔲 NO
Franchise Fees	\$	(726)	IF YES, please attach	a copy of the Franchis	se and/or Mgmt.
Other Expenses	\$	(727)	Agreement		
Total Undistributed Operating Expenses	\$	(728)			
			3. Have you entered into	any equipment Rental	
Fixed Expenses					
Insurance	\$	(729)	IF YES, please attach	a copy of the Rental A	greement(s)
Other Fixed Expenses	\$	(730)			
Realty Taxes	\$	(731)	4. Has there been a sale	(whole or in part) of o	·
Business Taxes	\$	(732)			🗌 YES 🔲 NO
Total Fixed Expenses	\$	(733)	IF YES, please attach	a copy of the Sale Age	reement
This information is collected under the authority penalties as outlined in Sections 53(3), 54(3.1), Questionnaires" for the relevant sections of <i>The</i> The Assessment and Taxation Department is pr <i>Information and Protection of Privacy Act.</i>	59(6), 60(2.1), 60(2.2) a Municipal Assessment	and 64 of <i>Th</i> <i>Act</i> that app	e Municipal Assessment Act. Ref ly.	er to page 2 of "Instructions	for Completing Hotel/Motel
CERTIFICATION I hereby certify that all information contained in t and the property described to the penalties outli				of any false statement of m	aterial fact herein will subject me
Name of Contact (please print)	Position			Signature	
Business Telephone	E-Mail Add	dress		Date	
		FOR OF	FICE USE ONLY – DATE RE	CEIVED	



Ple	od						
SCHEDULI	E A	CALENDAR YEAR	DUE DAT	FE: August 9, 2012			
PROPERTY IDENTIFICATION							
Roll Number:		Property Group:					
Kon Number.		Property Use Code:					
Property Owner:		Property Address:					
SUPPLEMENTARY DEPARTMENTAL EXPENSE INFORMATION							
Rooms Expenses		Vendor Expenses	5				
Employee Wages	\$		Cost of Sales	\$			
Employee Benefits	\$	Emp	loyee Wages	\$			
Supplies	\$	Emplo	yee Benefits	\$			
Other (please specify)			Supplies	\$			
*Rooms Expenses Total	\$	*Vendor Exp	enses Total	\$			
* Transfer this amoun	* Transfer this amount to Line 713 on FORM:2005-06 * Transfer this amount to Line 717 on FORM:2005-06						
Food Expenses							
Cost of Sales	\$						
Employee Wages	\$						
	\$						
	\$						
	\$						
Other	\$						
Other (please specify)							
*Food Expenses Total	\$						
	o Line 714 on FORM:2005	5-06					
Beverage Expenses							
Cost of Sales	\$						
Employee Wages	\$						
Employee Benefits	\$						
Entertainment	\$ <u></u>						
Supplies	\$ <u></u>						
Other	\$						
Other (please specify)							
*Beverage Expenses Total	\$						
* Transfer this amount to Line 715 on FORM:2005-06 (continued on back)							

Banquet/Mtg. Rooms Expens	ses			
Cost of Sales	\$			
Employee Wages	\$			
Employee Benefits	\$			
Entertainment	\$			
Supplies	\$			
Other	\$			
Other (please specify)				
*Banquet/Mtg. Rooms Expenses Total	\$			
* Transfer this amount to Line 716 on FORM:2005-06				
ADMINISTRATION and GENERAL EXPENSE INFORMATION				

	COLUMN A		COLUMN B			
Accounting	\$	Salaries and Wages	\$			
Automobile	\$	Management Fee(s)	\$			
Bad Debt	\$	Management Wage(s)	\$			
Bank Charges (Net of Interest)	\$	Office Supplies	\$			
	\$	Professional Fees	\$			
Credit Card Commissions	\$	Employee Transportation				
Courier	\$	Security				
	\$		\$			
Cash Over and Short	\$	Travel and Entertainment	\$			
Designated Driver Program	\$		\$			
Employment Insurance	\$	Other (please specify)				
Employee Benefits	\$		\$			
Equipment Rental and Lease	\$	Other (please specify)				
Garbage	\$		\$			
Hotel Supplies	\$	Other (please specify)				
Janitorial Services	\$		\$			
Legal Fees	\$	<u>.</u>	\$			
TOTAL COLUMN A	\$	TOTAL COLUMN B	\$			
* TOTAL ADMINISTRATION and GENERAL EXPENSES = COLUMN A + COLUMN B = \$						
This information is collected under the authority of <i>The Municipal Assessment Act</i> - Sections 16(1), 16(2). Failure to comply with this request may result in the imposition of penalties as outlined in Sections 53(3), 54(3.1), 54(3.2), 59(6), 60(2.1), 60(2.2) and 64 of <i>The Municipal Assessment Act</i> . Refer to page 2 of "Instructions for Completing Hotel/Motel Questionnaires" for the relevant sections of <i>The Municipal Assessment Act</i> . The Assessment and Taxation Department is prevented from the unauthorized disclosure of this and other information under the provisions of Manitoba's <i>Freedom of Information and Protection of Privacy Act</i> .						
CERTIFICATION I hereby certify that all information contained in this statement is true and correct. I understand that the willful making of any false statement of material fact herein will subject me and the property described to the penalties outlined in <i>The Municipal Assessment Act</i> .						
Name of Contact (please print)	Position	Signa	ture			
Business Telephone	E-Mail Address	s Date				

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HOTEL/MOTEL SALE QUESTIONNAIRE FORM: 2005-07	CALENDAR YEAR 2012	DUE	DATE:	August 9, 2012			
A. PROPERTY IDENTIFICATION							
<u>Roll Number:</u> <u>Property Group</u> : <u>Purchaser/Property Owner</u> : <u>Property Address</u> : <u>C.T. Number</u> : <u>Property Use Code</u> :	<u>Neighbourhood C</u>	haracterization Sale I	<u>Date</u> : ndor: Paid:				
B	SALES VERIFICATION						
1. Is the consideration paid - shown above - the correct tot			T YES				
If NO, enter the correct amount			\$				
2. On what date was the sale price agreed upon?							
3. Was this sale an arm's-length, open market transaction? If NO, was the sale	?		🗌 YES	□ NO			
Between related parties?)		□ YES				
Court - ordered?			🗌 YES				
Subject to unusual condi	tions? (please specify)		🗌 YES	□ NO			
			_				
4. Were any items other than real estate included in the pu	Irchase price?		VES	□ NO			
If YES, enter the value of the included i	tems below:						
Machinery or Equipment Business Accounts			\$				
Furniture							
Other (please specify)			¥				
			<u>\$</u>				
5. Was a market value appraisal report or opinion of value If YES, please indicate the value:	completed on the property at t	the time of sale?	□ YES \$	□ NO			
6. Is there a leaseback arrangement between Vendor and	Purchaser?						
If YES, please provide the details below							
7. Is this sale full interest?			VES				
If NO, please provide details of other in	terests:						
			 □ YES				
8. Is there a single lease covering any or all of the buildings?				□ NO			
9. Is there a land lease involved? If YES, please provide details below:		YES	🗌 NO				
10. Did the Purchaser occupy all or part of the property pri			VES				
11. Does the Purchaser intend to occupy all or part of the 12. Does the Purchaser intend to use the property for a ne			☐ YES ☐ YES				
	PERTY CHARACTERIST	ICS					
13. What was the property used for at the time of sale?							
(e.g. vacant land, retail, office, warehouse, manu 14. Is the intended use of the property the same?	facturing, storage, apartment)		🗌 YES				
If NO, indicate the intended use of the	property.						
15. What was the overall condition of the building(s) on the	site at the time of purchase?						
(Choose one of the following: Fair, Average, Goo			🗌 YES				
16. Did you, or do you intend to, make major repairs or imp If YES, indicate the date, type and estir				□ NO			
			<u>\$</u>				
17. Did you, or do you intend to, demolish any of the struct			🔲 YES	□ NO			
If YES, indicate the date, structure and	aemolition cost.		\$				
18. Do you intend to subdivide all or a part of the property	2		VES	□ NO			
If YES, please provide details below:							
			_	(continued on back)			

D. PROPERTY FINANCIAL DETAILS						
Please complete the financial detail						
	Dollar Amount/Value	% of Total	Interest Rate	Lender's Name and Address		
19. Cash Down	\$					
20. Assumed Financing	\$					
21. Vendor Take-Back Mortgage	\$					
22. First Mortgage	\$					
23. Second Mortgage	\$					
24. Property in Exchange	\$					
25. Securities Transferred	\$					
26. Liens, Legacies, Annuities and Maintenance Charges to which	\$		-			
the Transfer of Land is subject to	\$		4			
27. Other Valuable Consideration	\$					
28. Goodwill	\$		4			
29. Chattels (items of tangible Personal Property)	\$					
30. Other Consideration not included	\$					
above TOTAL	\$	100.0%	-			
			<u>.</u>			
31. Please indicate the total number of	E. INCOME ANI		INFORMATION			
Single Rooms						
This information is collected under the authority of <i>The Municipal Assessment Act</i> - Sections 16(1), 16(2). Failure to comply with this request may result in the imposition of penalties as outlined in Sections 53(3), 54(3.2), 59(6), 60(2.1), 60(2.2) and 64 of The <i>Municipal Assessment Act</i> . Refer to page 2 of "Instructions for Completing Hotel/Motel Questionnaires" for the relevant sections of <i>The Municipal Assessment Act</i> that apply. The Assessment and Taxation Department is prevented from the unauthorized disclosure of this and other information under the provisions of Manitoba's <i>Freedom of Information and Protection of Privacy Act</i> .						
CERTIFICATION I hereby certify that all information contained in this statement is true and correct . I understand that the willful making of any false statement of material fact herein will subject me and the property described to the penalties outlined in <i>The Municipal Assessment Act</i> .						
Name of Contact (please print)	Position		Si	ignature		
Business Telephone	E-Mail Address		Da	ate		

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